



COMMUNICATION TRENDS

AUGUST/SEPTEMBER EDITION

TRIANGLE ANNOUNCES 2ND ANNUAL CUSTOMER APPRECIATION DAY

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Triangle will host its second annual customer appreciation day on September 19, 2007 at the headquarters in New Holland. The event will run from 9:00 am until 3:00 pm. Lunch will be served 11:00 am until 2:00 pm.

Many of our biggest vendors will be on hand such as Pelco, Identocard, Primex wireless, Motorola, Networkcar, Kenwood to answer questions and show the newest products on the market.

Triangle held its first customer appreciation day in 2006. The day was full of seminars the latest in communication & security products and displays and of course Great Food!

The day proved to be very successful with over 200 customers attending.

A representative from the Lancaster Chamber of Commerce was on hand to present President, Roy Smoker with a plaque to honor Triangle for 30 years in business serving south central PA.

Triangle is looking forward to hosting an even better 2nd

Customer Appreciation Day this September. Please plan on attending this great event filled with product displays, seminars and great food!



SPECIAL POINTS OF INTEREST:

- Dear Customer,

Coming in September Triangle will host

Customer Appreciation day and showcase the latest in communication and security products. Please be on the lookout for your invitation.

WHY FCC LICENSING IS IMPORTANT

TRIANGLE WILL HELP SORT THROUGH YOUR FCC QUESTIONS AND KEEP LICENSES UP TO DATE.

Licensing can be a daunting task for many customers. Not to many customers want to worry about renewing or updating changes to there FCC license. But the FCC could impose hefty fines if licenses are not kept up to date. You may be telling yourself it is not important

and I would never get caught. You may not but if you are not licensed and interfere with someone who is licensed this could cause problems for you or your business and possible fines.

Renewing a license is a minimal fee of \$105.00 which is good for a ten year term.

The years of filling out paperwork to keep your license up to date are over.

Most tasks can be completed online using the ULS (Universal Licensing System) website.

BEWARE of Agencies not associated with the FCC who will charge you large amounts to complete updates or changes to your license that may not be needed. Let Triangle help you sort through questions you may have related to these solicitations.

IMPROVING COMMUNICATIONS FOR THE COMMERCIAL INDUSTRY

For commercial companies, performance and bottom line efficiency are vital. Real time communication across multiple platforms is critical and solutions that are fast, reliable and easy-to-use are largely needed. Industries, such as healthcare, utilities and manufacturing, specifically need technological solutions that can improve their overall communications and bring together dissimilar radio systems to achieve interoperability at a lower cost.

Solutions that can link your different onsite radio systems together or link them to outside contractor's radio systems; that can connect your fire/rescue or security departments to outside fire/rescue and law enforcement agencies; or that can create a central dispatch point for multiple radio systems will facilitate better communications and a more timely response.

Raytheon's JPS Communications has been the leader in manufacturing and selling communications equipment that does just that for over a decade now and has recently released several new products for commercial industries and public safety. Whether your application calls for a fixed site installation or a small, transportable one, JPS can support your organization with the right system at the right budget. Some of the new products that can help your organization are listed below.

ACU-2000 IP

JPS has recently taken their radio expertise into the Session Initiation Protocol (SIP) environment by releasing the ACU-2000 IP which enables communications between two-way radio systems and SIP telephones, networks, and devices. Using this technology, a commanding officer or plant supervisor for example, with access to an IP device and a network connection, can communicate with their radio system from any remote location by simply dialing an extension. You can imagine the security advantage of connecting to your public safety department's radio system, for example, from the convenience of your SIP-based desk phone!



ACU-M

Another one of JPS new interconnect devices is the ACU-M, which provides interconnections among multiple radio systems operating on different frequencies. The ACU-M can be used to connect your Sprint Nextel phones to your land mobile radio systems, for example. This device is small in stature, weighing less than 3 pounds. It's ideal for security situations that require mobility while also being robust enough to compliment your communications suite.



DVU-1000 Digital In-Car Video System

The new DVU-1000 digital in-car video system allows incidents to be recorded, transmitted and stored for evidentiary purposes. It is a rugged, broadcast quality recording system specifically designed to meet the demanding needs of law enforcement and security personnel. It provides several identification capabilities, broadcast quality replay, GPS information and an extremely quick wireless transfer rate at one hour of video footage per minute among other benefits.

JPS products are being used around the world to solve a variety of communication needs.

Please contact Triangle for your system requirements. We have sales and engineering on staff to discuss your requirements and design a solution to meet your needs. 800-828-7716

VISITOR MANAGEMENT

Who's lurking in your halls? Violator or Visitor?



In today's world, information and control go hand-in-hand. That's why security directors, facilities managers and IT managers now share a critical imperative: *Make buildings more secure than ever.*

Accomplishing this goal is a complicated job. It requires everything from updated safety procedures to video surveillance. Increasingly, it means replacing outdated paper-based lobby registration systems with fully integrated security software and badging solutions.

IDenticard enhances lobby and facility security by providing a versatile visitor management package designed to grow with your company.

Visitor Management Solutions from IDenticard

Lobby Registration : Manage visitors and streamline front desk functions.

Parking Permits : Manage access to parking lots with Parking Permits that automatically show expiration

Badging Accessories : Choose from hundreds of accessories available for wearing badges including lanyards, clips, pouches, retractables, and more.

Visitor Badge Solutions : Select from a complete line of expiring badges and other visual verification products designed to insure that visitors are properly registered and identified.

Sign-In Systems : Log-in registers, single-in-system, log sheets and front desk thermal label printers.

Call Triangle Today for your application needs!

Triangle is proud members and supports the following organizations

The Lancaster Chamber
of Commerce & Industry





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Visit us at www.trianglesc.com

For more information give us a call or stop by the Triangle Communications

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